**Instructions**

Please supply requested information in the blue-shaded areas and indicate any attachments that have been included. Where appropriate, supporting documentation may be referenced by specific page and/or paragraph number(s).

**If any of this response contains confidential information, as defined by IC 5-14-3, provide a separate redacted (for public release) version of this document. Specify which statutory exception of APRA applies and provide a description explaining the manner in which the statutory exception to the APRA applies.**

**Respondent Name: Indiana Professional Management Group**

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| **Document** | **Section** | **Clarification Question** | **Respondent Response** |
| Transmittal Letter | 2.2.2 | As stated in RFS Section 2.2.2, Respondents must provide a transmittal letter that contains “a statement indicating the Respondent’s willingness to provide the requested products and/or services subject to the terms and conditions set forth in the RFS including, but not limited to, the State’s contract terms set forth in Attachment B.”  In your RFP transmittal letter you state,  *IPMG is enrolled as an Indiana Health Coverage Programs (IHCP) provider and understands that if selected, will enter into an additional contract with the State beyond our IHCP Provider Agreement, though the terms related to covered services and payment shall remain governed by the Provider Agreement. Additionally, IPMG agrees with the requirements/conditions listed in Section 1.*  Please confirm if you are willing to provide the services set forth in the RFS, including but not limited to, the State’s contract terms set forth in Attachment B. | IPMG is willing to provide the requested products and/or services of Case Management Services as set forth in the RFS including, but not limited to, the State’s contract terms set forth in Attachment B.  IPMG understands those terms are non-negotiable. If the State chooses to negotiate increased pricing with other vendors for the products and/or services covered by the RFS, the Respondent would ask that those concessions be made for all vendors in a similar manner so as to avoid discriminatory impact. |
| Business Proposal | 2.3.5 | In Section 2.3.5 of the Business Proposal you state,  *IPMG has every intent to sign a contract. IPMG currently has the following Corporate insurance coverage as listed in attachment: 2.3.5 Contract Terms Clauses- Insurance Coverages*  Please clarify if the referenced attachment is intended as proposed edits to the State’s sample contract (Attachment B). If so, please clarify that your proposal is not contingent upon the State’s acceptance of proposed changes to non-negotiable contract clauses. | IPMG believes its current coverage is adequate and best-in-class for the provision of case management services. As such, we propose these coverage limits as proposed edits to the State’s sample contract, but our proposal is not contingent upon the State’s acceptance of these proposed changes. |